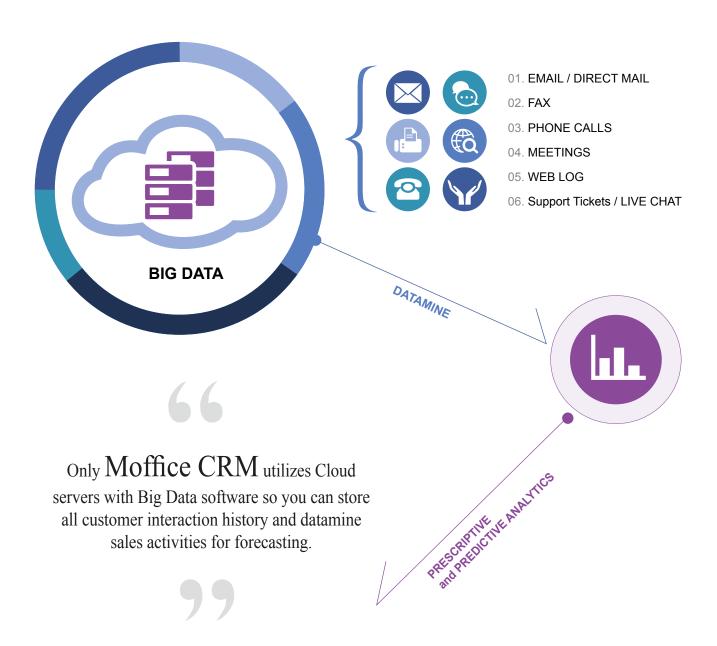
# MOFFICE CRM

When you meet **Moffice software**, you meet **Big Data** 











Businesses need fair prices for software solutions. Moffice CRM offers the same features as expensive solutions for a fraction of the cost.



On the fence?

Moffice CRM Lite is only  $$2.50\ USD$ 

per user monthly.

Moffice CRM Standard version?

 $$5\ USD$  per user monthly.



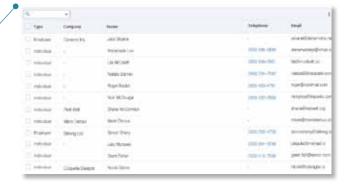


#### **Moffice CRM Features**

# For Sales teams

### Organize Your Sales System

- · Record Leads, Potentials, Customers, and Accounts easily with a simple UI
- · Analyze success factors with Big Data from various sources
- · Sort by custom tag keywords and categories
- · Assign each contact a personal rep



### View Sales Metrics in a Glance

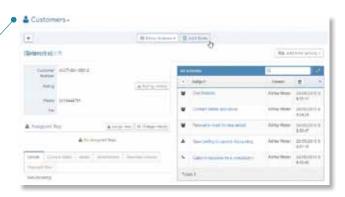
- · Customize your dashboard to view selected stats
- · Interactive stats can change graph type, draw lines, show selected data, adjust date ranges, etc.





### Keep Logs & Track Activities

- Automatically record smart Caller Recognition phone calls, email, support tickets, and Live Chat records to each customer's history
- · Update interaction records real-time to avoid sales collision





### Take CRM On-The-Go

- · Utilize our free mobile app for iPhone and Android phones
- · Install CRM on your iPad or Android tablet
- · Always stay updated with your team and keep all CRM data with you



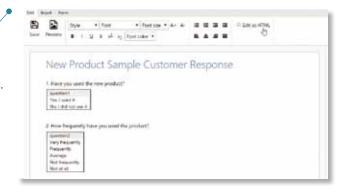




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### **Engage with Surveys**

- Create surveys quickly with HTML or custom templates
- Edit settings for scheduling, access, protection, etc.
- · Monitor results and view responses live



2

### **Track Website Visitors**

- View website visitors and connect their IP with those in your Leads, Potentials, Customers, and Accounts
- Analyze clicks and conversions from each session
- Check SEO by observing statistics of the search keyword used for each web visit





### Manage Products

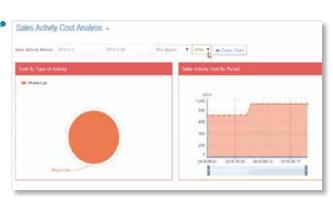
- · Register products and manage their status
- Examine related sales and adjust your inventory accordingly





# Check Marketing Budget \_\_\_

- Input data to quickly examine your marketing budget
- Evaluate spending in comparison with product sales
- Utilize information from sales and marketing to set your next budget





#### **Moffice CRM Features**

# For Customer Support teams

### Resolve Cases Quickly

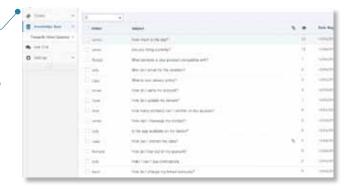
- · Assign each issue a rep with a single click
- · Instantly update case status
- · Set priorities and categories
- · Tag cases for future reference





### Set Up a Knowledge Base

- · Collect responses and utilize resolutions for a comprehensive Knowledge Base system
- Streamline repetitive cases by allowing reps to search through your database





### Help Instantly with Live Chat

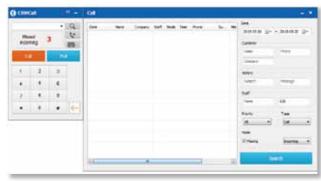
- · Keep customers happy with fast responses to their issues
- · Log Live Chat history per customer for Big Data datamining





### Receive with Caller Recognition

· Automatically have a customer's name, history, and key facts pop-up as you answer the phone to give personalized, smart service





#### **Moffice CRM Features**

# For Business Managers

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### Manage Teams \_\_\_

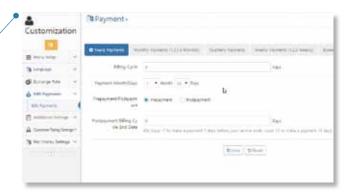
- Use granular permissions to organize your hierarchy with roles
- View profiles for each user
- · Assign users to collaborative teams



2

# Pay Flexibly

- Add multiple currencies with automatically updating exchange rates
- · Edit billing periods and due dates



3

### Customize

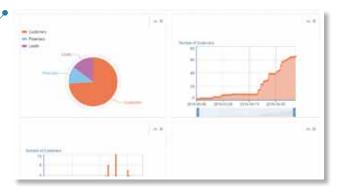
- Drag and drop modules you want to add or remove
- · Create the information fields that you need





# **Analyze Advanced Metrics**

 View over 100 different visually intuitive charts of information based on your CRM activities





Want to make business decisions & forecasts you can count on?

Companies with Big Data analytics utilize comprehensive metrics and solid analysis to execute smarter plans.

Back up your gut instinct with numbers from a Big Data powered CRM.



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